

Town of Windsor

Request for Proposals for Residential and Commercial Garbage, Recyclable Material and Organic Waste Collection Services

Addendum No. 6

October 21, 2016

From: TOWN OF WINDSOR

To: COMPANIES THAT ATTENDED THE MANDATORY PRE-PROPOSAL CONFERENCE

ADDENDUM NO. 6: Request for Residential and Commercial Garbage, Recyclable Material and Organic Waste Collection Services

Notice is hereby given that this Addendum No. 6 is provided to the companies represented at the Mandatory Pre-Proposal Conference held on September 14, 2016, and that the clarifications, additions and/or deletions contained in this Addendum shall be made part of the Request for Proposals (RFP) for the above-referenced project, and shall be subject to all applicable requirements there-under, as if originally shown and/or specified.

Companies in Attendance at Mandatory Pre-Proposal Conference

Notice is hereby given that the following companies were represented at the Mandatory Pre-Proposal Conference held on September 14, 2016:

- C&S Waste Solutions;
- California Waste Solutions;
- Garden City Sanitation;
- Green Waste Recovery;
- Industrial Carting;
- Marin Sanitary Service;
- Waste Management, Inc.; and
- Windsor Refuse and Recycling, Inc.

Questions received to this date are addressed in the following pages.

All applicants are required to sign this page of this Addendum No. 6, and shall submit a signed copy of this page with their proposal.

Thank you for your participation,

Kristina Owens
Town of Windsor

ADDENDUM NO. 6

DATED: October 21, 2016

COMPANY / AGENCY NAME: _____

COMPANY ADDRESS: _____

REPRESENTATIVE'S NAME: _____

SIGNATURE: _____

DATE: _____

GENERAL DISCUSSION ON DISPOSAL OF RESIDUAL WASTE

Through the WDA, the Town is obligated to deliver its Waste to County Facilities as operated by Republic or Republic's subcontractor. However, per the WDA, the Town has specific exceptions to the delivery of all of its Waste. Those exceptions are listed in Exhibit B of the WDA and include the following:

- Generic Recyclable Material
- Construction and Demolition Waste
- Self-Haul Waste
- Source Separated Green Waste, Wood Waste and residential Food Waste
- Exempt Waste

After discussion with the Town's Attorney, the position the Town has regarding disposal of residual waste from the above exemptions is that residual waste is not required to be delivered to County Facilities for disposal. However, while the Town will not require residual waste for the above exemption to be delivered for disposal in County Facilities, the Town encourages Contractors to deliver, for disposal, the residual waste from the above exemptions at the County Facilities.

Accordingly, Proposers must state the location they will deliver, for disposal, residual waste from the above exemptions. The final Collection Service Agreement will be changed to reflect the Town's position and the Contractors choice where Contractor voluntarily elects to deliver, for disposal, residual waste from the exemptions listed above.

GENERAL DISCUSSION ON SOURCE SEPARATED COMMERCIAL FOOD WASTE

Per the WDA, Contractors are required to deliver Source Separated Commercial Food Waste to County Facilities and pay the Gate Fee as established by the County. Currently, the Town's franchised hauler direct hauls to Richmond as directed by Republic Services and pays applicable gate fees to Central Landfill. If the delivery location or gate fee for Commercial Food Waste changes from delivery to a County Facility, as indicated in the WDA, to a different facility, Contractor may adjust customer rates to reflect increased or decreased cost. Estimated distance from Town Hall to potential delivery locations are below:

Town Hall to Healdsburg Transfer Station – 10.6 miles

Town Hall to Central Landfill – 21.4 miles

Town Hall to Republic's Compost Site in Richmond – 57.8 miles

For further clarification, attached is Amended Exhibit S of the Agreement for Operation of the Central Landfill and County Transfer Stations between County of Sonoma and Republic Services of Sonoma County, Inc., and Republic Services letter dated March 24, 2016.

GENERAL DISCUSSION ON WDA

Proposers are required to fully understand the WDA requirements, including material exempt from the WDA, and the definitions as used in the WDA, and how this may impact Proposers' programs and pricing.

QUESTIONS RECEIVED October 14, 2016:

1. What is the transport and handling fee for delivering MSW, GW/Organics and Recycling at the Healdsburg TS and delivering material to the *Sonoma County LF*?
RESPONSE: The Town does not have any information to provide on the current transport and handling fees. If the Contractor delivers Solid Waste to the Healdsburg Transfer Station, all County/SCWMA fees will apply to that tonnage. Currently, green waste delivered to the Healdsburg Transfer Station is managed under a SCWMA contract. Incoming green waste tonnage is currently charged the same Gate Rate at all SCWMA facilities. Refer to the attached Republic Services April 1, 2016 rates.

2. What is the transport and handling fee for delivering GW/Organics and Recycling materials to the Healdsburg TS and delivering the material to the *Redwood LF*?
RESPONSE: Please see response to question 1. The Town does not have any information to provide on the current transport and handling fees.

3. What are the service levels at the Town of Windsor’s parks listed in Exhibit 4 of the Agreement?

Town Park	Service Level
Robbins Park 100 Billington Lane	No service
Lakewood Meadows Park 9150 Brooks Road South	No Service
Michael Hall Park 431 Jane Drive	No Service
Pleasant Oak Park 302 Sugar Maple Lane	No Service
Sutton Park 1030 Robbie Way	No Service
Los Robles Park 10860 Rio Ruso Drive	No Service
Esposti Park 6000 Old Redwood Hwy	No Service

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Town Park	Service Level
Keiser Park 700 Windsor River Road	1-4 yard 1x/week garbage 1-4 yard 1x/week recycle
Hiram Lewis Park 9680 Brooks Road South	No Service
Pueblo Viejo Park 45 Third Street	No Service
Acorn Park 7543 12 th Hole Drive	No Service
R. T. Mitchell Park 7501 12 Hole Drive	No Service
Windsor Town Green 701 McClelland Drive	18-32 gallon 3x/week garbage
Vintage Oaks Park 1201 Mitchell Lane	No Service
Wilson Ranch Soccer Park 7955 Cameron Drive	1-4 yard 1x/week garbage
Starr Creek Park 481 Decanter Circle	No Service
Quail Run Park 7765 Foppiano Way	No Service

4. Please confirm if GW/Organics tons are delivered to the Redwood LF, the fees of \$13.19 and \$4.85 are still required to be paid to the County?

RESPONSE: If Contractor uses any County Facility for transfer of Source Separated Green/Wood Waste, County and SCWMA fees will apply. However, if Contractor opts to direct-haul Source Separated Green/Wood Waste to a facility (compost or transfer

station) not currently operated by Republic Services and not designated as a County Facility, the County/SCWMA fees will not apply. If, however, at some point the County/SCWMA fees *are enforced*, the Contractor will be required to pay all applicable fees and may recover those fees in the customer rates. Refer to the attached Republic Services April 1, 2016 rates.

Amended Exhibit S

INITIAL GATE RATE AND CONTRACTOR SERVICE FEE

Total Initial Gate Rate on Committed City Waste: \$126.45

Total Initial Gate Rate on Committed County Waste & Self Haul \$122.45

Rate Components:

Initial Contractor Service Fee (on all waste):	\$104.35
Initial Governmental Fee Component (on all waste):	\$ 7.85
(Consists of the following fees detailed below)	
Waste Management Agency Fee:	\$ 4.85*
AB 1220 Fee (State Board of Equalization):	\$ 1.40
Sonoma Local Enforcement Agency (LEA) Fee:	\$ 0.91**
Regional Water Board Fees:	\$ 0.57**
Bay Air Quality Air Districts:	\$ 0.12**
County Concession Payment (on all waste):	\$ 9.25
Committed Cities Contingent Liability Fee (on Committed City Waste only)	\$ 5.00
Special Concession Payment (on Committed County Waste & Self-Haul Waste only)	\$ 1.00

Notes:

*See Section 11.8 of the Agreement for further details.

** These Government Fees are not assessed on a per ton basis but rather are lump sum annual estimated costs of each of these governmental agency fees. The initial lump sum estimates are \$200,000 for the LEA Fee, \$126,000 for the Water Board Fees and \$26,000 for the Air District Fees. All fees are divided by an estimated 220,000 annual tons for the first Operating Year of the Agreement, and shall be revised annually on each Adjustment Date to reflect changes in annual tons delivered to the County Facilities. Contractor shall be responsible for the payment of all Government Fees.

The Initial Contractor Service Fee paid by the County or a Committed City, shall be reduced by \$3.60 per ton (as such amount is annually increased by Section 11.4) in the event the Prime Subcontractor (or its Affiliate) is not the County's or a Committed City's designated Franchise Hauler during any portion of the Committed Waste Period, but only with respect to that franchised Solid Waste from a given Committed City or the County which is delivered to the County Facilities by such successor hauler.

Commencing upon the expiration of the 20th year of the Term, the Contractor Service Fees charged on Committed Waste shall be reduced by 5% of the Contractor Service Fee (which are net of any County Concession Payments, Waste Management Agency Fees or any other governmental taxes, fees, surcharges or assessments) in effect immediately prior to the end of the 20th year of the Term. Contractor Service Fees thereafter will remain subject to annual and other adjustments as provided for in the Master Operations Agreement.



500 Mechem Road Petaluma, CA 94952
o 707.795.1693 f 707.795.4635 rpublicservices.com



March 24, 2016

To our valued customers:

We appreciate your patronage this past year and will continue to work hard to provide superior service. Since Republic took over the sites from the County last April, we have endeavored to serve each of you with devotion and earn your loyalty. We know there were a few bumps in the road and thank you for your patience and allegiance.

The Master Operating Agreement ("MOA") between the County and Republic Services guides how we operate their sites and was designed to stabilize rate increases. With that in mind, we wish to inform you that effective April 1, 2016, there will be a small adjustment to the gate rate of roughly 1%. Although the most recent consumer price index was over 2.5%, the mechanics of the MOA work to keep any annual increase to a manageable number. The new gate rate will be \$116.50 per ton and we will continue to weigh your vehicle (s) to insure you only pay for what you dump.

Because of managing hazardous materials contained within many of the appliances dropped off, we will be imposing a fee on most washers, dryers, refrigerators, air conditioning units, and the like. However, we made certain that these rates are far below comparable landfill fees for these items in the northern California area. We also would like to remind you that Sonoma County has an ordinance which mandates all loads are covered or tarped to control blowing litter. We will be instituting an uncovered load fee of \$15.00 starting in April. To insure you don't pay this, please make sure your loads are tarped securely (which will also keep you from receiving a Highway Patrol citation). We did not raise our fees for mattress and box spring sets (still \$20.00 for the pair). Lastly, the fee for Green Waste and Wood Waste has been reduced to \$72.05 per ton, again, due to the mechanics of the MOA.

We intend to make numerous improvements to both the landfill and the transfer stations over the next several months which we believe will make our sites more efficient and user-friendly for you. We greatly appreciate your patronage. Our motto is "*We'll handle it from here*" -- we will work hard each day to handle your solid waste needs. If you have any questions or concerns, please contact me at (707) 795-1693. Thank you.

A handwritten signature in black ink, appearing to read "Peter Pouwels".

Peter Pouwels, Division Manager
Republic Services of Sonoma County, Inc.



500 Mechara Road, Petaluma, CA 94952
☎ 707.795.1693 1.707.795.4635 republicservices.com



RATES EFFECTIVE APRIL 1, 2016

ALL VEHICLES WILL BE WEIGHED

MINIMUM FEE PER VEHICLE \$10.00

UNCOVERED OR UNSECURED LOADS \$15.00

MSW / REFUSE: \$116.50 PER TON

YARD WASTE / CLEAN ONLY: \$72.05 PER TON

ACCEPTED AS YARD WASTE: LEAVES, GRASS & TREE PRUNINGS,
FRUIT, VEGETABLES, BREAD, RICE, PASTA, EGGSHELLS, COFFEE FILTERS,
NOT ACCEPTED: STUMPS OVER 18 INCHES NOT ALLOWED: NO SOD, POISEN OAK,
CACTUS, PALM FRONDS, PAMPAS GRASS, BAMBOO, OR FIBOROUS PLANT MATERIAL

WOOD WASTE / CLEAN ONLY: \$72.05 PER TON

ACCEPTED AS WOOD WASTE: CLEAN DEMENSIONAL LUMBER, PALLETS,
PLYWOOD, WOOD SIDING, WOOD CHIPS, OSB (ORIENTED STRAND BOARD). NO
PAINTED, STAINED, PRESSURE TREATED, PARTICLE BOARD, RAILROAD TIES

FREON APPLIANCES: \$30.00 EA. UNIT

REFRIGERATORS, AIR CONDITIONERS, FREEZERS, WATER COOLERS

NON FREON APPLIANCES: \$10.00 EA. UNIT

WATER HEATERS, DEHUMIDIFIERS, MICROWAVES, OVENS, STOVE TOPS,
STOVES, FURNACES, TRASH COMPACTORS, WASHERS, DRYERS, OIL FILLED
RADIATORS, WATER SOFTENERS.

MATTRESS: (ANY SIZE, EACH OR SET) \$20.00 EA. UNIT

TIRES WITH OUT RIMS: (PASSENGER TIRES ONLY) \$10.00 EA. UNIT

TIRES WITH RIMS: (PASSENGER TIRES ONLY) \$15.00 EA. UNIT

**NOTHING LARGER THAN PASSENGER TIRES ACCEPTED,
NO HEAVY EQUIPMENT TIRES, NO EQUIPMENT RUBBER TRACKS**

HANDLING FEE:

TV'S AND COMPUTER MONITORS LESS THAN 32" **\$5.00 EA. UNIT**

TV'S AND COMPUTER MONITORS 32" OR MORE **\$10.00 EA. UNIT**

LAWN MOWERS: \$10.00 EA. UNIT

SM. MOTORS, ENGINES, TRANSMISSIONS, WEED WHACKERS, CHAINSAWS
ALL FLUIDS MUST BE REMOVED